

**CSIR- CENTRAL SALT & MARINE CHEMICALS RESEARCH INSTITUTE
G B MARG, BHAVNAGAR – 364 002 (GUJARAT)**

No. 6-9C (83)/2018-Vig.

Date: 16-06-2020

OFFICE MEMORANDUM

Further to office memorandums of even number dated 02-01-2018 & 18-07-2018, the Director, CSIR-CSMCRI has been pleased to nominate Dr. B Ganguly, Dr. PS Subramanian and Dr. Ankkur Goel, Senior Principal Scientists as the Chairperson, Member and Member-Secretary of the Strategic Business Development Committee (SBDC) of the Institute respectively, with immediate effect.

Other details remain unchanged.



(Alok Kumar)

ADMINISTRATIVE OFFICER

To

1. Dr. B Ganguly, Senior Principal Scientist
2. Dr. PS Subramanian, Senior Principal Scientist
3. Dr. Ankkur Goel, Senior Principal Scientist & Head, BDIM

Copy to:

1. Dr. VK Shahi, Senior Principal Scientist
2. Dr. JR Chunawala, Senior Principal Scientist
3. Mr. Pratyush Maiti, Senior Principal Scientist
4. Dr. DN Srivastava, Senior Principal Scientist
5. Dr. Kamalesh Prasad, Senior Principal Scientist
6. Dr. Arvind Kumar, Senior Principal Scientist
7. Dr. M Ganesan, Principal Scientist
8. Dr. Soumya Haldar, Principal Scientist
9. Dr. Arup Ghosh, Principal Scientist
10. Mr. Shibaji Ghosh, Senior Scientist
11. Finance & Account Officer
12. PA to Director

**CSIR- CENTRAL SALT & MARINE CHEMICALS RESEARCH INSTITUTE
G B MARG, BHAVNAGAR – 364 002 (GUJARAT)**

No. 6-9C (83)/2018-Vig.

Date: 18-07-2018

OFFICE MEMORANDUM

Consequent on the voluntary retirement of Dr. CRK Reddy, Chief Scientist w.e.f. 04-04-2018 (A/N) and further to Office Memorandum of even number dated 02-01-2018, the Director, CSIR-CSMCRI has been pleased to nominate Dr. (Mrs.) Paramita Ray, Senior Principal Scientist as the Chairperson of the Strategic Business Development Committee with immediate effect.



(Alok Kumar)
Administrative Officer

To:

Dr. (Mrs.) Paramita Ray,
Senior Principal Scientist & DC, Membrane Science &
Separation Technology Division,
CSIR-CSMCRI, Bhavnagar.

Copy to:

1. All the Members of the above said Committee
2. Dr. S Kannan, Senior Principal Scientist & Member-Secretary of the above said Committee
3. Director's Secretariat

OFFICE MEMORANDUM

In order to enhance the marketing of CSIR-CSMCRI's knowledgebase, revenue opportunities and recommend policies for ease of doing business with the clients, the Director, CSIR – CSMCRI has been pleased to approve a proposal to form a 'Strategic Business Development Committee' in this Institute, consisting of the following:

Dr C R K Reddy, Chief Scientist	Chairperson
Dr N H Khan, Senior Principal Scientist	Member
Dr V K Shahi, Senior Principal Scientist	Member
Dr J R Chunawala, Principal Scientist	Member
Mr Pratyush Maiti, Principal Scientist	Member
Dr D N Srivastava, Principal Scientist	Member
Dr Kamalesh Prasad, Principal Scientist	Member
Dr Arvind Kumar, Principal Scientist	Member
Dr Ankkur Goel, Principal Scientist	Member
Dr M Ganesan, Senior Scientist	Member
Dr Soumya Halidar, Senior Scientist	Member
Dr Arup Ghosh, Senior Scientist	Member
Mr Shibaji Ghosh, Scientist	Member
Finance & Accounts Officer (or nominee)	Member
Dr Kannan Srinivasan, Senior Principal Scientist & Head, BDIM	Member Secretary

The Chairperson of the Committee may co-opt or invite any other Scientist/technical staff as may be required on case-to-case basis.

The terms of reference for this Committee shall include (but not be limited to):

- a) Develop and suggest strategies for enhancing business opportunities, revenue generation through contract research, technology/IP licensing, technical services etc.
- b) Identify new business opportunities in the ongoing research in the Institute's thrust areas and deliberate upon for recommending additional support
- c) Ascertain the technology readiness level and identify the support/collaboration/fine-tuning needed in the process/technology by the Scientist(s)/Divisions to make the technology package market-ready/acceptable.
- d) Recommend research areas/domains in which the institute must give impetus towards commercial opportunities and identify unmet needs (of various sectors/Industries/clusters)
- e) Suggest value addition in the knowledgebase already created over the years (including leads available in the end-of-pipeline)
- f) Suggest and set goals and targets at the start for FY and its periodic review

- g) Evolve policies/modalities to facilitate the ease of doing business
- h) Develop business plans, their execution, assessing the outcome and review
- i) Recommend to the Competent Authority about the need of any external specialist/consultant to help in matters related to business development
- j) Augment interaction with industries and improve socio-economic impact of the work undertaken at the Institute
- k) Attend to write-off clauses/cases in technology transfers where dues are un-recoverable.
- l) Recommend reasonable price of the institute's commercializable technology base
- m) Recommend weeding-off the obsolete technology portfolio.
- n) Any other issue that may be suggested by the Head of the Institute/Chairperson.



(Alok Kumar)

ADMINISTRATIVE OFFICER

Copy to:

1. All above individuals
2. All Users on LAN
3. All Notice Boards
4. Director's Secretariat